

TENKSOM

one seat in the right direction



Point of sale manual



Introduction

At Tenksom, we focus on sustainability.

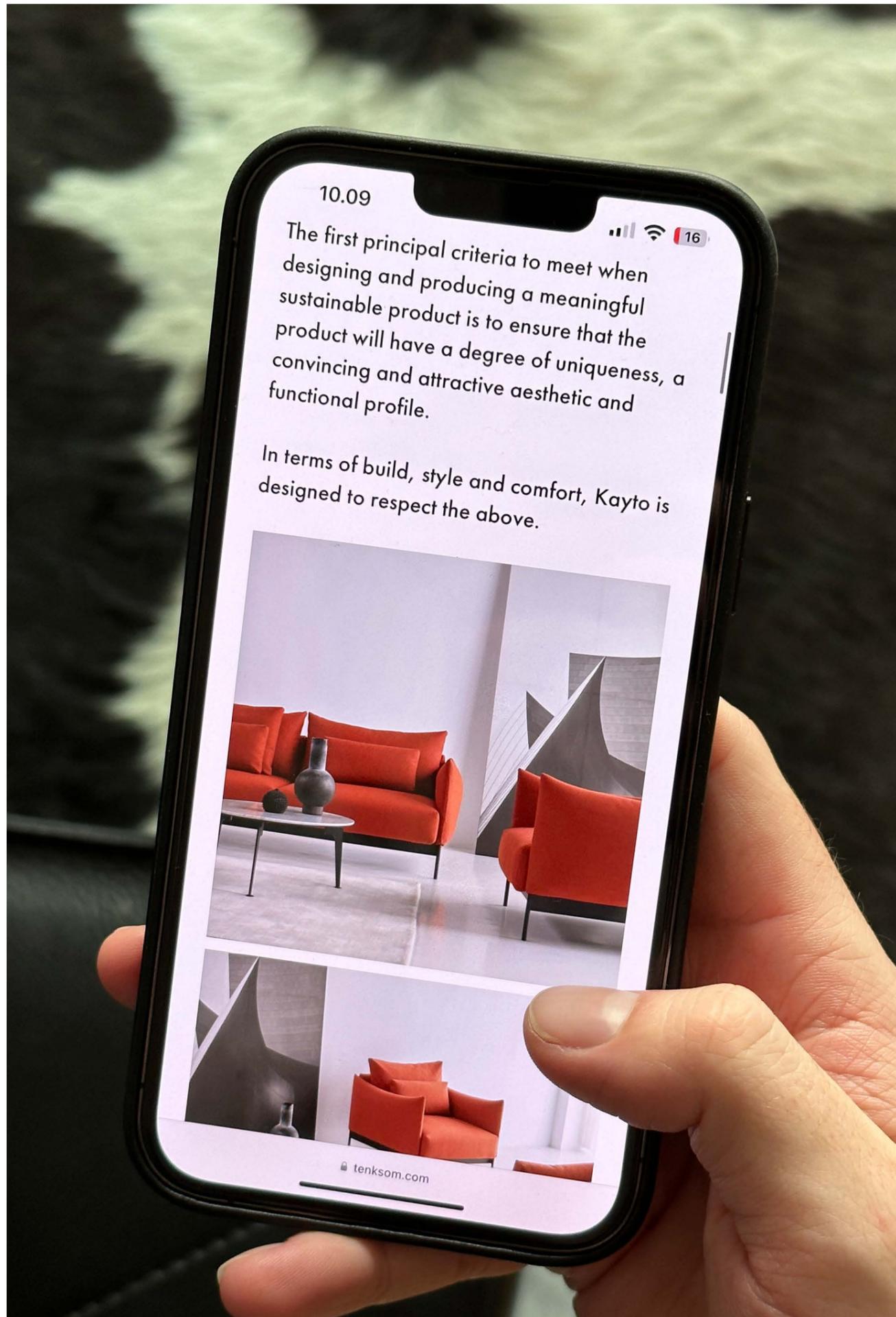
We strive to create aesthetic, comfortable and attractive designs, where sustainability is included as a prerequisite for constructions and material selection. This means that the sustainable elements cannot necessarily be visible when you are facing the product.

To ensure that the sustainable elements become visible and thus recognized by the potential customer, we have developed content to ensure this. It is our recommendation that these materials are used in connection with the sale of Tenksom online and offline.

We are convinced that an aesthetic, qualitative and comfortable design developed with sustainability in mind will be highly relevant and commercial.

Online assets Page 4

Offline assets Page 6



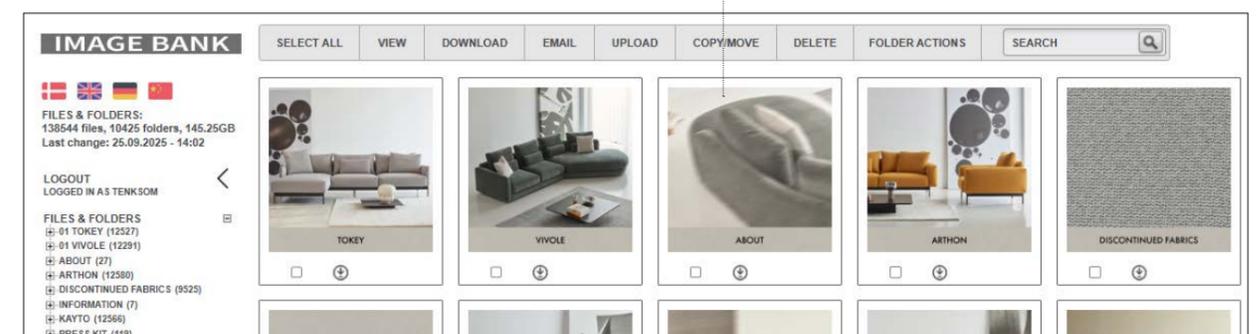
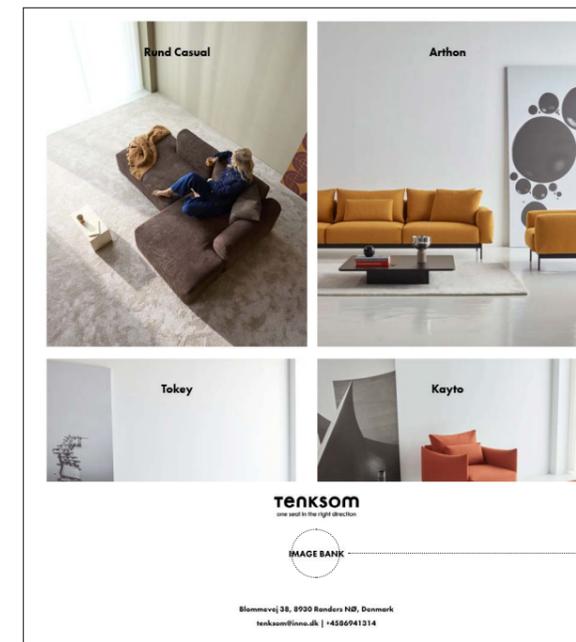
Online assets:

- 01 Images Lifestyle
- 02 Packshot Images 3D
- 03 Video
- 04 Measurement Icons
- 05 Catalogue
- 06 Assembly Instructions
- 07 Fabrics
- 08 Logos

The Tenksom Media Bank can be found on all pages as a Media Bank link at the bottom of each on www.tenksom.com.

Making it easy to find the above materials for each product.

Please see the shown instruction to find the available online assets.





Large Fabric samples (New size)

120 x100 cm

9725SF-TS02

Price: 5250 DKK / 705 EUR

Metal racks for complete set of fabrics

Includes 2 racks. Each rack is 175 cm long with 25 hooks.
Total combined length: 350 cm
Total hooks: 50

98-98300-2

Price: 220 DKK / 30 EUR

Please find our suggested hanging order for fabrics here:

bit.ly/tenksomfabrics25



Fabric samples (12 pcs)

9725*TENKSOM

Price: 1000 DKK / 150 EUR

Fabric sample (1 pcs)

- 9723*TS-AIVI
- 9723*TS-BOUCLE
- 9723*TS-CARRENO
- 9723*TS-CASONE
- 9725*TS-CORDUROY
- 9723*TS-DENARI
- 9725*TS-ESINA
- 9725*TS-MAHOGA
- 9725*TS-SATYA
- 9723*TS-SMOOTH
- 9723*TS-VANORA
- 9723*TS-VIVUS

Price: 100 DKK / 15 EUR



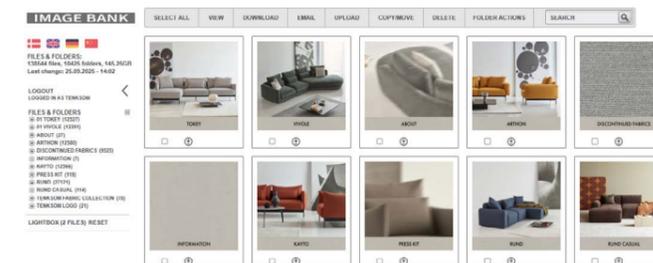
Sales Book 2025

Our sales binder is your go-to resource for selling the Tenksom collection in-store. Here is what you will find inside:

- Catalogue
- Fabrics
- Price lists
- POS Manual
- UPB Presentation

9725SALG-XXTS

Price: Free



You can access the current fabric collection at the Media Bank in the Information folder. Please go to www.tenksom.com and click at the Media Bank at the bottom of the page.



Catalogues 10 pcs.

For inspiration and branding, our catalogues provide a comprehensive overview of the possibilities for each product. Our catalogues are complimentary, and we encourage that you ensure consumers are offered or attracted to pick them up from the catalogue displays.

- 9723KAT-KAYTO
- 9723KAT-RUND
- 9723KAT-ARTHON
- 9723KAT-TOKEY
- 9723KAT-VIVOLE
- 9725KAT-RUNDCASUAL

Price: Free



Fabric swatch service

We have developed a fabric swatch service for you to send to your customers when you, as our Dealer, send out fabric swatches. Considering that you are the one responsible for handling direct consumer sales, we believe it is preferred that you send fabric swatches directly to the consumer. In doing so, you have a great call to action opportunity as you can gather your customer's information and follow up afterwards to close the sale. If necessary, we can send out fabric swatches directly for a minor service charge.

Fabric sample cover letter

9723-08/XXXTS
10,5 x 14,8 cm

Price: Free

Small fabric sample 12 x 9 cm
08/XXX

Price: 5 DKK / 0,75 EUR



Tablet display

WITH XORO LED 24"

A tablet display can be used to enhance brand experiences and build brand loyalty.

With a tablet in the store, the customer can always find answers to their question - even if there is no sales person available. In addition, a tablet is an easy way to create an overview of, for example, textile or leg options. This will make a better shopping experience.

98325-TOTAL-TENKSOM

Price: 6.000 DKK / 805 EUR



Catalogue display

The catalogue displays store the most essential tools for the sales process in an elegant way that helps keep track of the catalogues and fabrics. Position it centrally within the shop or close to high traffic areas to increase the chance of attracting customers to pick up a catalogue or check out the different fabrics.

Fabric samples not included.

Single
1 x 98336-01-2-TENKSOM

Double
1 x 98336-02-2-TENKSOM

Price: 800 DKK / 110 EUR



Fabric display

The fabric display provides an overview of the different fabric price groups available within the Tenksom collection. Use the fabric display to divide the fabric hangers into the six price groups in order to help you and the customer navigating through the different price groups.

Fabric samples not included.

1 x 98340-2-TS

Price: 800 DKK / 110 EUR



Shop in Shop TV 43"

With a Shop in Shop TV in the store, it is possible to showcase videos next to the Tenksom products. It can be videos and other relevant content with details about the products.

98319-TV43

Price: 3.500 DKK / 470 EUR

Suggested Slim flat panel wall support:
Deltaco Wall Mount Super Slim Large for +40" TV





Tenksom

Transfer for plain and level surfaces

98353-02173-71	600 mm black
98353-02174-71	600 mm white

Price: Free

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Transfer for plain and level surfaces

98353-02173-72	600 mm black
98353-02174-72	600 mm white

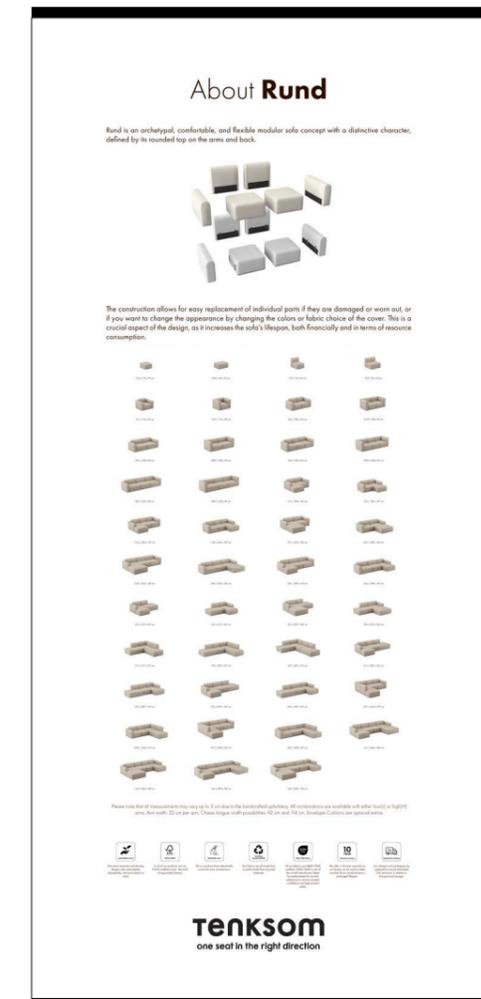
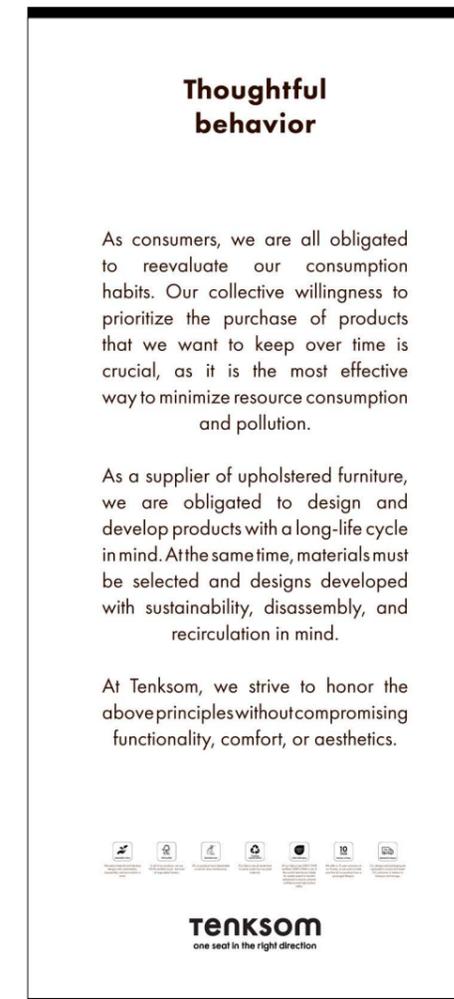
Price: Free



Logo sign 420 x 420 mm

98353-02180-TENKSOM

Price: 260 DKK / 35 EUR



01A | About Tenksom

92 x 200 cm Single sided banner.
Can be hung on wall or from the ceiling

98364-2023-01A-GB
98364-2023-01A-DE
98364-2023-01A-DK

Price: 75 DKK / 10 EUR

Fittings:
98362-XXX-A
Price: 200 DKK / 25 EUR

02A | About Rund

92 x 200 cm Single sided banner.
Can be hung on wall or from the ceiling

98364-2023-02A-GB
98364-2023-02A-DE
98364-2023-02A-DK

Price: 75 DKK / 10 EUR

Fittings:
98362-XXX-A
Price: 200 DKK / 25 EUR

About Kayto

Maximum comfort with the Nordic Swan Ecolabel Certification, designed for longevity to benefit both your resource consumption and finances.

Kayto has detachable, washable covers, which ensures easy and simple maintenance of the product. Additionally, worn covers can be replaced or switched out for new ones if needed. All the individual parts of the sofa can also be replaced if they are damaged or worn.

The Nordic Swan Ecolabel is one of the world's most recognized environmental labels, certifying products that meet strict environmental criteria.

The Kayto sofa is designed for maximum comfort, durability and easy maintenance. It features a modular design that allows you to customize your sofa to fit your space and needs. The sofa is made from high-quality materials and is built to last.

By choosing a Nordic Swan Ecolabel product, you are supporting a sustainable and responsible choice. The product is made from responsibly sourced materials and is produced in a way that minimizes its environmental impact.

Combinations: 210

Please note that all measurements may vary up to 3 cm due to the handcrafted quality. The chair length with a 90 cm seat height is 120 cm. The chair width is 52 cm. The chair depth is 45 cm. The chair back height is 75 cm. The chair back width is 45 cm. The chair back depth is 45 cm. The chair back height with a 90 cm seat height is 120 cm. The chair width is 52 cm. The chair depth is 45 cm. The chair back height is 75 cm. The chair back width is 45 cm. The chair back depth is 45 cm.

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About Arthon

Arthon is a sofa concept with the Nordic Swan Ecolabel Certification, designed for longevity to benefit both your resource consumption and finances.

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About Vivole

Vivole is distinguished by its uniquely soft and inviting appearance and is designed to have superior comfort and an ultimate lounge feeling. This is ensured by the large proportions and the deep seating which combined with the large variety of different combinations, offers flexibility, enabling you to shape it into any living space. At the heart of Vivole is an engineering commitment to comfort and relaxation. With its distinct custom shapes, the sofa can be adjusted to suit varying comfort needs, accommodating different body structures and postures.

The construction allows for easy replacement of individual parts if they are damaged or worn out, or if you want to change the appearance by changing the colors or fabric choice of the covers. This is a crucial aspect of the design, as it increases the sofa's lifespan, both functionally and in terms of resource consumption.

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About Rund Casual

Rund Casual is defined by its distinctive rounded arms and back, creating a soft and welcoming atmosphere. Crafted in a soft, comfortable and ergonomic design, Rund Casual embraces natural wrinkles and patina over time - they are not flaws, but part of the sofa's intended character.

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03A | About Kayto
92 x 200 cm Single sided banner.
Can be hung on wall or from the ceiling

98364-2023-03A-GB
98364-2023-03A-DE
98364-2023-03A-DK

Price: 75 DKK / 10 EUR

Fittings:
98362-XXX-A
Price: 200 DKK / 25 EUR

04A | About Arthon
92 x 200 cm Single sided banner.
Can be hung on wall or from the ceiling

98364-2023-04A-GB
98364-2023-04A-DE
98364-2023-04A-DK

Price: 75 DKK / 10 EUR

Fittings:
98362-XXX-A
Price: 200 DKK / 25 EUR

05A | About Tokey
92 x 200 cm Single sided banner.
Can be hung on wall or from the ceiling

98364-2023-05A-GB
98364-2023-05A-DE
98364-2023-05A-DK

Price: 75 DKK / 10 EUR

Fittings:
98362-XXX-A
Price: 200 DKK / 25 EUR

06A | About Vivole
92 x 200 cm Single sided banner.
Can be hung on wall or from the ceiling

98364-2023-06A-GB
98364-2023-06A-DE
98364-2023-06A-DK

Price: 75 DKK / 10 EUR

Fittings:
98362-XXX-A
Price: 200 DKK / 25 EUR

14A | About Rund Casual
92 x 200 cm Single sided banner.
Can be hung on wall or from the ceiling

98364-2025-14A-GB
98364-2025-14A-DE
98364-2025-14A-DK

Price: 75 DKK / 10 EUR

Fittings:
98362-XXX-A
Price: 200 DKK / 25 EUR

Thoughtful behavior

Sustainability in focus
We select materials and develop designs with sustainability, disassembly, and recirculation in mind.

FSC-certified
In all of our products, we use FSC-certified wood – the mark of responsible forestry.

Detachable covers
All our products have detachable covers for easy maintenance.

Prioritizing recycled materials
Our fabrics are all made from or partly made from recycled materials.

Optimized for transport
Our designs and packaging are optimized to ensure minimized CO₂ emissions in relation to transport and storage.

10 YEAR Warranty on frames
We offer a 10-year warranty on our frames, as we want to make sure that all our products have a prolonged lifespan.

OEKO-TEX® fabric
All our fabrics are OEKO-TEX® certified. OEKO-TEX® is one of the world's best-known labels for textiles tested for harmful substances to ensure customer confidence and high product safety.

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07A | Thoughtful Behavior

92 x 200 cm Single sided banner.
Can be hung on wall or from the ceiling

98364-2023-07A-GB
98364-2023-07A-DE
98364-2023-07A-DK

Price: 75 DKK / 10 EUR

Fittings:
98362-XXX-A
Price: 200 DKK / 25 EUR

Nordic Swan Ecolabel

The Nordic Swan Ecolabel:

- Is one of the world's strictest environmental certifications. Hard to get - Easy to choose.
- Examines the product's entire life cycle.
- Considers all relevant environmental issues.
- Helps navigate a complex area to make better environmental choices.

By choosing a Nordic Swan Labeled Certified product you contribute to:

- A cleaner and richer environment.
- Better balance in daily life.
- Responsible use of our planet's resources.
- A reduced climate footprint.
- A more sustainable future.

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08A | Nordic Swan Ecolabel

92 x 200 cm Single sided banner.
Can be hung on wall or from the ceiling

98364-2023-08A-GB
98364-2023-08A-DE
98364-2023-08A-DK

Price: 75 DKK / 10 EUR

Fittings:
98362-XXX-A
Price: 200 DKK / 25 EUR

Give back to nature

In addition to using FSC certified wood, we contribute to the balance of the global ecosystem by planting more than 10.000 trees every year to compensate for our consumption of wood.

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one seat in the right direction

09A | Give Back To Nature

92 x 200 cm Single sided banner.
Can be hung on wall or from the ceiling

98364-2023-09A-GB
98364-2023-09A-DE
98364-2023-09A-DK

Price: 75 DKK / 10 EUR

Fittings:
98362-XXX-A
Price: 200 DKK / 25 EUR

Thoughtful behavior

As consumers, we are all obligated to reevaluate our consumption habits. Our collective willingness to prioritize the purchase of products that we want to keep over time is crucial, as it is the most effective way to minimize resource consumption and pollution.

As a supplier of upholstered furniture, we are obligated to design and develop products with a long-life cycle in mind. At the same time, materials must be selected and designs developed with sustainability, disassembly, and recirculation in mind.

At Tenksom, we strive to honor the above principles without compromising functionality, comfort, or aesthetics.

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one seat in the right direction

10A | One Seat Direction

92 x 200 cm Single sided banner.
Can be hung on wall or from the ceiling

98364-2023-10A-GB
98364-2023-10A-DE
98364-2023-10A-DK

Price: 75 DKK / 10 EUR

Fittings:
98362-XXX-A
Price: 200 DKK / 25 EUR

one seat in the right direction

TENKSOM

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Thoughtful behavior

About Rund

Rund is a sofa designed to be disassembled into individual parts. This allows you to replace worn parts or change the appearance of the sofa by changing the color or fabric choice of the cover. This is a crucial aspect of the design, as it increases the sofa's lifespan, both functionally and in terms of resource consumption.

The construction allows for easy replacement of individual parts if they are damaged or worn out, or if you want to change the appearance by changing the color or fabric choice of the cover. This is a crucial aspect of the design, as it increases the sofa's lifespan, both functionally and in terms of resource consumption.

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02B | About Tenksom/Rund

92 x 400 cm Double-sided banner.
92 x 200 cm per side.
Must hang from ceiling.

98364-2023-02B-GB
98364-2023-02B-DE
98364-2023-02B-DK

Price: 110 DKK / 15 EUR

Fittings:
98362-XXX-B
Price: 300 DKK / 40 EUR

one seat in the right direction

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Thoughtful behavior

About Kayto

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03B | About Tenksom/Kayto

92 x 400 cm Double-sided banner.
92 x 200 cm per side.
Must hang from ceiling.

98364-2023-03B-GB
98364-2023-03B-DE
98364-2023-03B-DK

Price: 110 DKK / 15 EUR

Fittings:
98362-XXX-B
Price: 300 DKK / 40 EUR

one seat in the right direction

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Thoughtful behavior

About Arthon

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04B | About Tenksom/Arthon

92 x 400 cm Double-sided banner.
92 x 200 cm per side.
Must hang from ceiling.

98364-2023-04B-GB
98364-2023-04B-DE
98364-2023-04B-DK

Price: 110 DKK / 15 EUR

Fittings:
98362-XXX-B
Price: 300 DKK / 40 EUR

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98364-2023-05B-DE
98364-2023-05B-DK

Price: 110 DKK / 15 EUR

Fittings:
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98364-2023-06B-DK

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About Rund Casual

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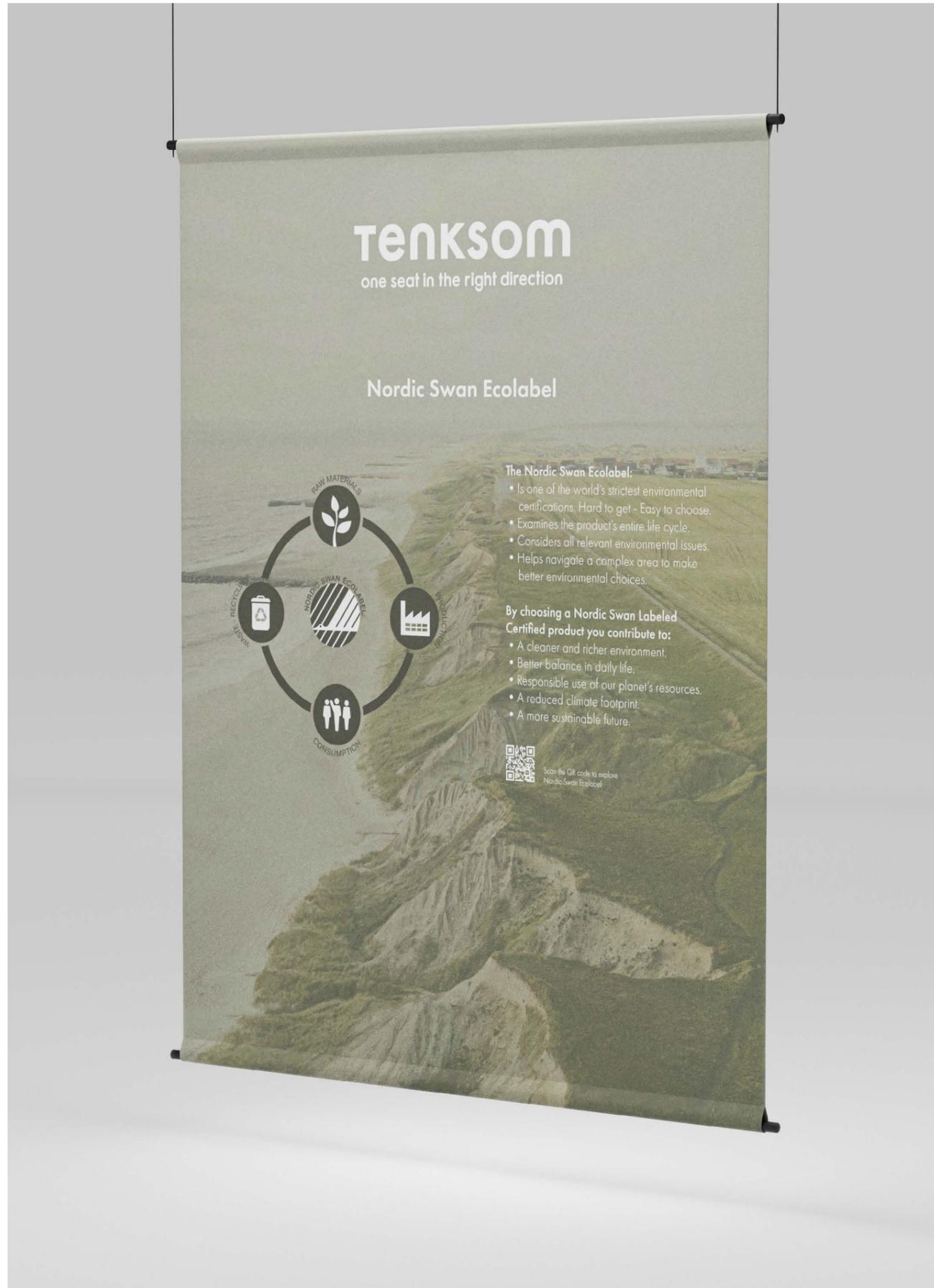
14B | About Tenksom/Rund Casual

92 x 400 cm Double-sided banner.
92 x 200 cm per side.
Must hang from ceiling.

98364-2025-14B-GB
98364-2025-14B-DE
98364-2025-14B-DK

Price: 110 DKK / 15 EUR

Fittings:
98362-XXX-B
Price: 300 DKK / 40 EUR



Backdrop fittings

Backdrop Frame: 98335-2
Backdrop Legs: 98335-01-2

Price: 1500 DKK / 200 EUR

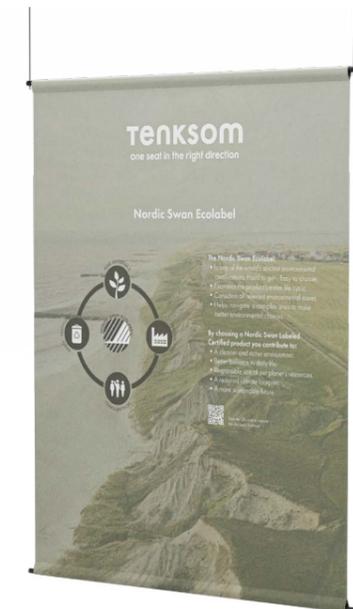
Remember to order backdrop, see pages 22-23

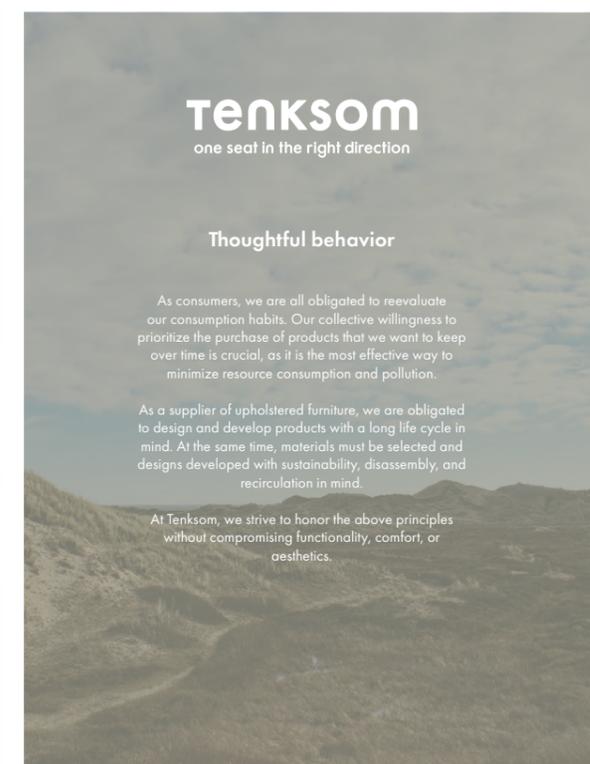
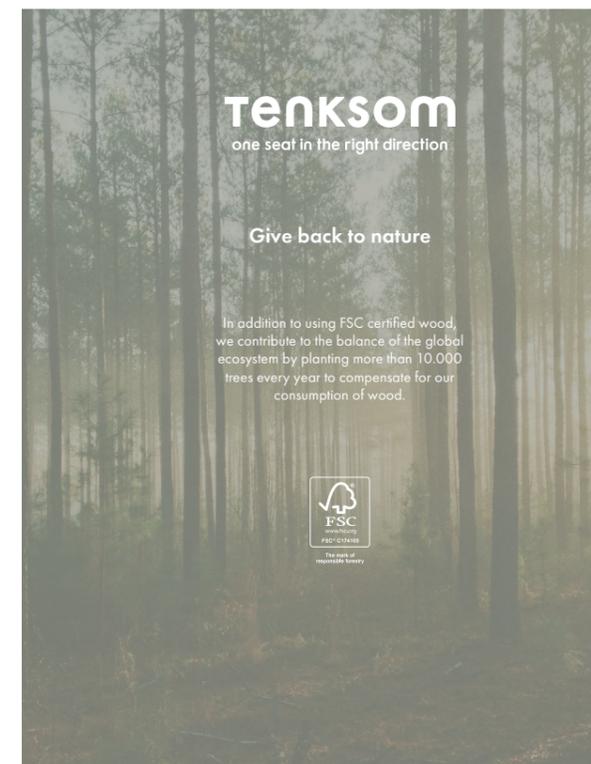
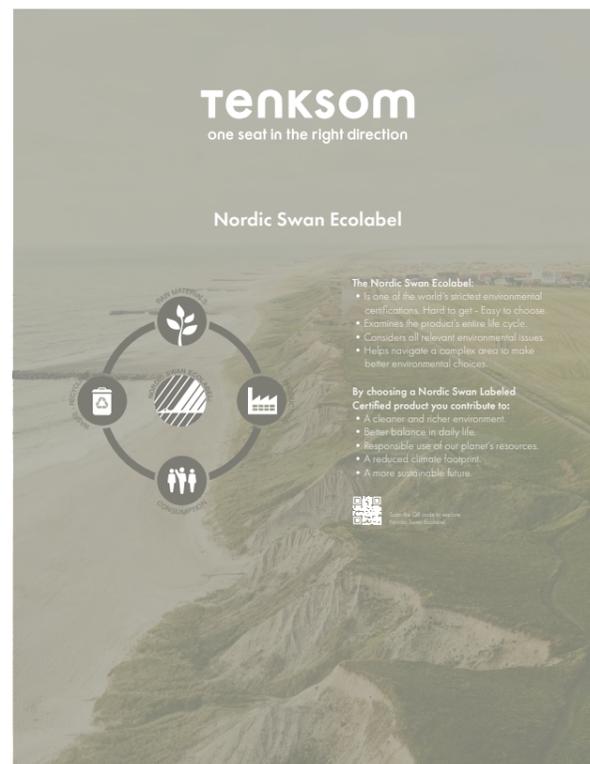
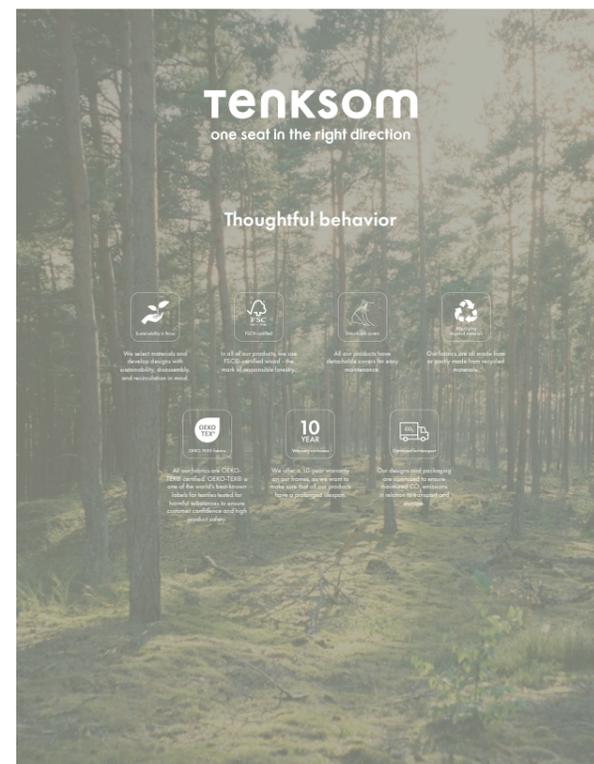


For ceiling and Cube fixture: 98-98360-2070008-2

Price: 200 DKK / 25 EUR

Remember to order backdrop, see pages 22-23





Tenksom Backdrop - THOUGHTFUL BEHAVIOR
98335-2023-01-TS

233 x 180 cm

Price: 525 DKK / 70 EUR

Remember to order fittings, see page 21.

Tenksom Backdrop - NORDIC SWAN ECOLABEL
98335-2023-02-TS

233 x 180 cm

Price: 525 DKK / 70 EUR

Remember to order fittings, see page 21.

Tenksom Backdrop - GIVE BACK TO NATURE
98335-2023-03-TS

233 x 180 cm

Price: 525 DKK / 70 EUR

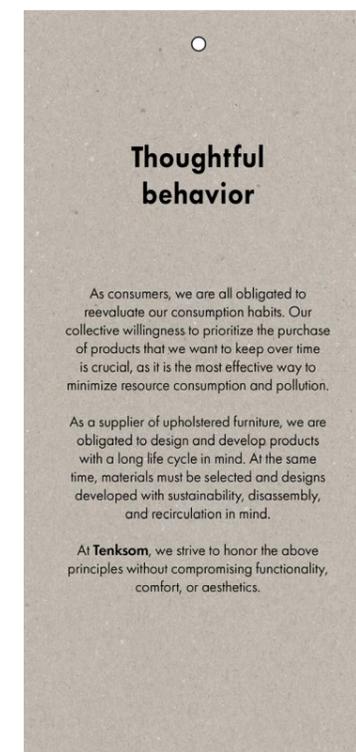
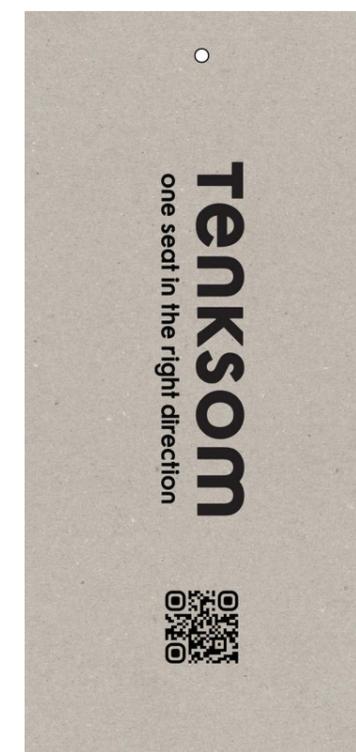
Remember to order fittings, see page 21.

Tenksom Backdrop - ONE SEAT DIRECTION
98335-2023-04-TS

233 x 180 cm

Price: 525 DKK / 70 EUR

Remember to order fittings, see page 21.



The hangtags for Kayto, Tokey and Arthon are identical except for the names 100x210 mm.

Kayto hangtag bundle

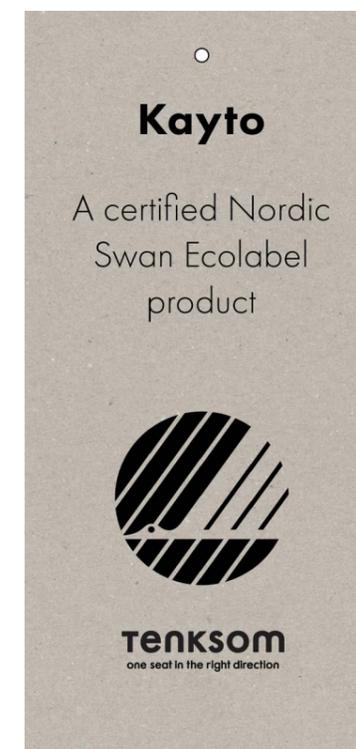
98378-001-KAYTO-GB
98378-001-KAYTO-DE
98378-001-KAYTO-DK

Price: 15 DKK / 2 EUR

Arthon hangtag bundle

98378-001-ARTHON-GB
98378-001-ARTHON-DE
98378-001-ARTHON-DK

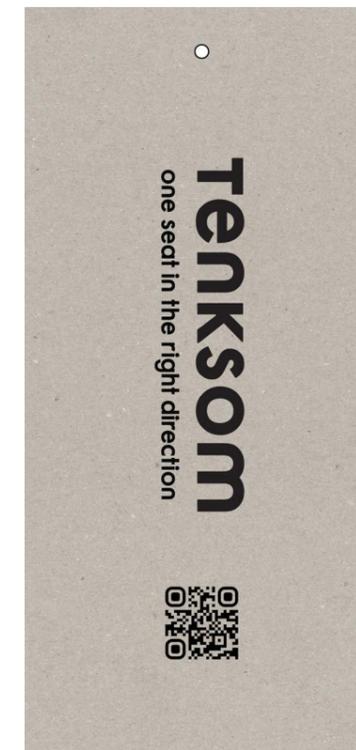
Price: 15 DKK / 2 EUR



Tokey hangtag bundle

98378-001-TOKEY-GB
98378-001-TOKEY-DE
98378-001-TOKEY-DK

Price: 15 DKK / 2 EUR

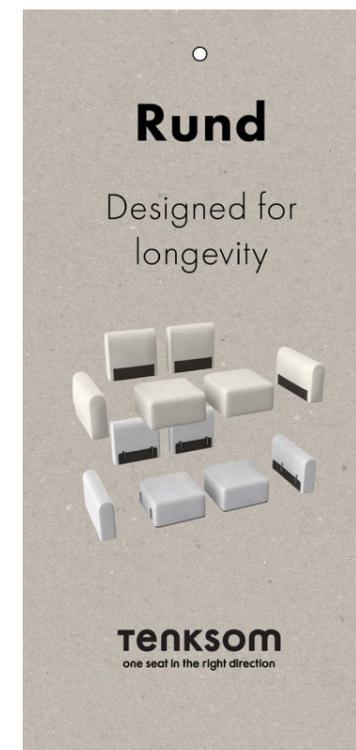


Rund hangtag bundle
 98378-001-RUND-GB
 98378-001-RUND-DE
 98378-001-RUND-DK

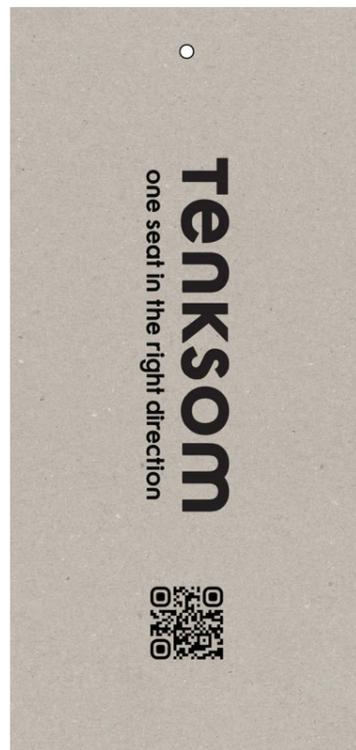
Price: 15 DKK / 2 EUR

Rund Casual hangtag bundle
 98378-001-RUND-CA-GB
 98378-001-RUND-CA-DE
 98378-001-RUND-CA-DK

Price: 15 DKK / 2 EUR



Scan to experience the full concept

**Vivole hangtag bundle**

98378-001-VIVOLE-GB
 98378-001-VIVOLE-DE
 98378-001-VIVOLE-DK

Price: 15 DKK / 2 EUR



one seat in the right direction

www.tenksom.com



This catalog is Nordic Swan Ecolabel certified 5041-0826